Data Mining, Text Analytics and International Commercial Arbitration

Piotr Wiliński, Maciej Durbas¹

Then suddenly cries rang out that electronic brains disguised as lawyers were present in the hall and should be removed at once, since their bias was indisputable — not to mention the fact that they had no right to take part in the deliberations.²

1. Introduction

Law has never been at the forefront of innovation. Perceived as a "mirror of society" that reflects its norms and morals, the law often follows in the wake of changes that have already taken place in society. This reflection applies to the legal industry itself, which is rather conservative and cautious in welcoming new developments. In any event, the use of technology in international commercial arbitration and law in general proves to be slowly but steadily an increasing phenomenon only boosted by the COVID-19 pandemic. This is also true with the use of data mining and text analytics in international commercial arbitration. The practice of such arbitration proceedings shows that such technology is relied upon by the parties. Whether and how the law keeps up with the reality will be discussed in this paper.

This chapter, therefore, focuses on the use of data mining and text analytics throughout the lifecycle of international commercial arbitration (hereinafter, "ICA") proceedings.³ As the definitions of the concepts of data mining and text analytics would not differ in commercial arbitration and investor-state arbitration (hereinafter, "ISA"), this chapter relies upon and benefits from the theoretical underpinning canvassed by Alschner and Charlotin in Chapter X.⁴ The potential application of these tools, however, might be different considering the private nature of ICA (as opposed to the broader publicity of ISA). The first two sections will briefly explain the concepts of data mining and text analytics (section 2) and the current legal framework to deal with these tools, or rather the lack thereof (section 3). What follows is a handful of reflections regarding the use of data mining and text analytics by parties/counsel (section 4) and the arbitral tribunal (section 5).

² Stanisław Lem, The Washing-Machine Tragedy, The New Yorker, November 30, 1981 p. 44.

¹ Dr. Piotr Wiliński is an Assistant Professor at the Erasmus School of Law and Professional Support Lawyer at Houthoff. Dr. Maciej Durbas, LL.M. (VIE/HK), MCIArb is an attorney-at-law and of counsel at Kubas Kos Gałkowski law firm and also the coach of the Jagiellonian University of Kraków's Vis Moot team.

The authors would like to thank Tadeusz Zbiegień for his invaluable support in preparing and reviewing this paper.

³ To the extent it does not significantly overlap with other contributions in this book.

⁴ See Wolfgang Alschner, Damien Charlotin, Data Mining, Text Analytics and Investor-State Arbitration [•].

2. The emergence of data mining and text analytics in international commercial arbitration

This analysis focuses on two techniques already in (more or less frequent) use in ICA: data mining and text analytics. The explanation below is intended to (briefly) define their scope.

The ICC Arbitration Commission Report on Managing E-Document Production provides the following "simple" definition of data mining: "[d]ata [m]ining[...] originally relates to the extraction of knowledge (information) from databases in a meaningful (intelligible) format for analysis for a specific purpose".⁵ In a nutshell, therefore, the technology allows locating the relevant data from a vast quantity of sources.

The second technology, namely text analytics, pertains to distilling information from the analyzed documents.⁶ As Alschner and Charlotin explain in Chapter X: "*structured information about a document corpus* [...] *can be investigated in isolation, aggregated to find trends and patterns, or used to generate forecasts*".⁷ Consequently, text analytics may have descriptive, predictive, and prescriptive functions.⁸ As will be shown below, both tools have plenty of applications during the arbitration.

3. The law stays behind – the absence of a legal framework for data mining and text analytics

Until today, the use of data mining and text analytics escapes any direct regulation within the arbitration legal framework: the New York Convention, arbitration laws, and arbitration rules of leading institutions remain silent in this respect.⁹ Consequently, nothing *"require[s], forbid[s], or address[es]*^{*10} the use of data mining and text analytics, which, in turn, means that the general international arbitration principles will apply. As with the use of IT in general, it would also be "unusual and impractical"¹¹ to refer to data mining and text analytics in arbitration

⁵ ICC Commission on Arbitration and ADR Task Force on the Production of Electronic Documents in International Arbitration, Report Techniques for Managing Electronic Document Production When it is Permitted or Required in International Arbitration, July 2016 <<u>https://www.cpradr.org/resource-center/protocols-guidelines/protocol-on-disclosure-of-documents-presentation-of-witnesses-in-commercial-arbitration/_res/id=Attachments/index=0/CPR-Protocol-on-Disclosure-of-Documents-and-Witnesses.pdf> accessed 22 September 2021, p. 20.</u>

⁶ For further reading see Wolfgang Alschner, Damien Charlotin, *Data Mining, Text Analytics and Investor-State Arbitration* [●]. ⁷ ibid. [●].

⁸ For further reading see ibid. [•].

⁹ The analysis is based on the review of the following legal instruments: the Convention on the Recognition and Enforcement of Foreign Arbitral Awards 1958 ('New York Convention'), the UNCITRAL Model Law on International Commercial Arbitration 1985, with amendments as adopted in 2006 ('Model Law' or 'ML') the English Arbitration Act 1996, the French Code of Civil Procedure 2007 (French Arbitration Law as amended in 2011), the UNCITRAL Arbitration Rules 2013, the ICC Arbitration Rules 2021 and the LCIA Arbitration Rules 2020 supplemented by the reference to the IBA Rules on the Taking of Evidence in International Arbitration 2020 ('IBA Rules').

¹⁰ With respect to IT in general, cf. the ICC Arbitration Commission Report on Information Technology in International Arbitration https://iccwbo.org/content/uploads/sites/3/2017/03/icc-information-technology-in-international-arbitration-icc-arbitration-adr-commission.pdf> accessed 22 September 2021, p. 3.

¹¹ ICC Arbitration Commission Report on Information Technology in International Arbitration https://iccwbo.org/content/uploads/sites/3/2017/03/icc-information-technology-in-international-arbitration-icc-arbitration-adr-commission.pdf> accessed 22 September 2021, p. 4

agreements. In any case, such reference should be limited and unspecific, given that years can pass between the drafting of the agreement and the emergence of the dispute, and the technology can develop significantly.

The analysis below assesses the use of data mining and text analytics in arbitration in the light of a legal framework that, as already illustrated, lacks any specific reference to these technological innovations.

In general, the New York Convention, the statutory and the institutional regimes governing arbitration provide considerable procedural flexibility to both parties and arbitrators, provided that the parties are treated equally.¹² For example, the Model Law – a representative example of modern arbitration legislation – provides under Article 18 that the parties must be treated equally and must have the full opportunity to present their case. At the same time, it allows the parties to agree on the procedure¹³ and the tribunal to intervene in the absence of the parties' agreement.¹⁴ Notably, the law vests the tribunal with considerable powers related to evidentiary issues.¹⁵ These will naturally include matters related to the use of data mining and text analytics, particularly in collecting evidence.

The leading soft law instruments, such as IBA Rules or the Prague Rules, usually discuss the specific issues related to the taking of evidence in more detail.¹⁶ Yet again, they address neither data mining nor text analytics explicitly.

Nevertheless, the IBA Rules contain several relevant provisions. First, they provide for a (considerably broad) definition of a document.¹⁷ This is relevant for data mining, as the data being mined can take any form. Second, IBA Rules require the arbitral process users to consider cybersecurity and data protection¹⁸. These concerns are relevant for data mining as data is being mined and processed digitally. Third, the IBA Rules require the party making document production request to *"identify specific files, search terms, […] or other means of searching for such Documents efficiently and economically*".¹⁹ The purpose of this rule is to ensure efficiency during discovery. Technology (including the one discusses in this paper) can help to achieve this goal.

In recent years some soft law instruments were proposed that reflect a less adversarial and more inquisitorial approach to evidence, particularly limiting the discovery. This may, in turn,

¹² See. New York Convention, Art. V(1)(b), Model Law, Art. 18; French Code of Civil Procedure as amended in 2011, Art. 1510 or English Arbitration Act, Section 33. Also see: UNCITRAL Rules, Art. 15(1); ICC Arbitration Rules, Art. 22.4; LCIA Arbitration Rules, Art. 14.1.

¹³ See Model Law, Art. 19(1).

¹⁴ See Model Law, Art. 19(2).

¹⁵ ibid.

¹⁶ Rules on the Efficient Conduct of Proceedings in International Arbitration ('Prague Rules').

¹⁷ Definition of the "Document" on p. 3 of the 2020 IBA Rules.

¹⁸ 2020 IBA Rules Art. 2.2(e).

¹⁹ 2020 IBA Rules, Art. 3.3(a)(ii).

affect the necessity and practicality of using data mining and text analytics to digest the data obtained through discovery. The more the document production is limited, the less data is obtained, and thus the less practical it would be to mine or analyze it with the use of technology. Consider the Prague Rules, which Article 4.2 discourages parties and arbitrators from benefiting from e-discovery (and thus arguably from the use of data mining). The relevant part reads that "*the arbitral tribunal and the parties are encouraged to avoid any form of document production, including e-discovery*".²⁰ The CPR Protocol on Disclosure of Documents & Presentation of Witnesses in Commercial Arbitration²¹ adopts a similar approach to limit document production. It allows granting the "*production of electronic materials from a wide range of users or custodians […] only upon a showing of extraordinary need*".²²

In recent years, various stakeholders created numerous protocols to address the fastdeveloping (technological) changes in international arbitration. Several instruments address the legal status of data in arbitration in detail, such as the ICCA/NYC Bar/CPR Cybersecurity Protocol for International Arbitration,²³ the CIArb Protocol for E-Disclosure in International Arbitration,²⁴ or the ICC Commission Report on managing the e-document production.²⁵ Yet, they too do not directly address the technologies that are the subject of this chapter.²⁶

Furthermore, the TeCSA/SCL/TECBAR eDisclosure Protocol²⁷ provides a valuable insight (albeit not related to international arbitration) on how to regulate the issue. In addition to general rules regarding the preparation of electronic documents for production, this Protocol also contains Appendix 5 on specific technical arrangements. Significantly, the parties may agree to use "*computer-assisted review tools*".²⁸ The shape of this instrument could potentially inspire arbitration institutions seeking to regulate this topic.

Moreover, the ICDR International Dispute Resolution Procedures provide that "[r]equests for documents maintained in electronic form should be narrowly focused and structured to make

²⁰ Prague Rules, Art. 4.2.

²¹ International Institute for Conflict Prevention & Resolution, Protocol on Disclosure of Documents & Presentation of Witnesses in Commercial Arbitration 2009 <<u>https://www.cpradr.org/resource-center/protocol-guidelines/protocol-on-disclosure-of-documents-presentation-of-witnesses-in-commercial-arbitration/res/id=Attachments/index=0/CPR-Protocol-on-Disclosure-of-Documents-and-Witnesses.pdf</u>> accessed 22 September 2021, s. 1(d)(1).

²³ To be accessed at <https://cdn.arbitration-icca.org/s3fs-public/document/media_document/icca-nyc_barcpr_cybersecurity_protocol_for_international_arbitration_-print_version.pdf> accessed 22 September 2021. ²⁴ Chartered Institute of Arbitrators: Protocol for E-Disclosure in Arbitration, (2009) 75 Arbitration: The International Journal of

²⁴ Chartered Institute of Arbitrators: Protocol for E-Disclosure in Arbitration, (2009) 75 Arbitration: The International Journal of Arbitration, Mediation and Dispute Management 88 – 90.

²⁵ ICC Commission on Arbitration and ADR Task Force on the Production of Electronic Documents in International Arbitration, Report Techniques for Managing Electronic Document Production When it is Permitted or Required in International Arbitration, July 2016 https://iccwbo.org/content/uploads/sites/3/2016/10/ICC-Arbitration-Commission-Report-on-Managing-E-Document-Production-2012.pdf accessed 22 September 2021.

²⁶ E.g., the ICC Commission Report only defines what "Data Mining" is, ibid 20.

²⁷ TeCSA/SCL/TECBAR eDisclosure Protocol version 0.2, 9 January 2015 https://tecsa.org.uk/wp-content/uploads/2020/11/TECSA_eDisclosure_Protocol_Vr0.2_2015.pdf> accessed 22 September 2021.
²⁸ Ibid s. 5.4.

searching for them as economical as possible".²⁹ Additionally, *"[t]he Tribunal may direct testing or other means of focusing and limiting any search*".³⁰ This allows the tribunal to consider data mining software and other advanced search mechanisms to tailor the process of document production.

Whenever considering data mining or text analytics, it is essential to remember that general data protection principles will equally apply to the whole arbitration process,³¹ including these technical developments. While the current analysis does not deal with data protection issues, it is necessary to highlight – as a side note – that it is not clear whether sharing data with third-party providers of data mining and text analytics software triggers any obligations under data protection laws and in particular, whether these third companies process the data contained in arbitration case files for their purposes.

All in all, the arbitration laws and rules neither regulate nor prohibit data mining or text analytics in ICA. The only notable exception is the use of data mining/text analytics in document production. Thus, the stakeholders operate in a legal "no man's land", based on broad discretionary procedural freedoms guaranteed by the arbitral process.

4. The potential use by the parties/counsel

There is also little 'hard' data on the use of IT technology in arbitration, including the use of data mining and data analytics. Stakeholders, hence, rely on "war stories" and anecdotes.³² According to recent data, using AI in ICA is still last in the popularity of information technology forms (after videoconferencing, hearing room technologies, cloud-based storage, and virtual hearing rooms). Only 41% of respondents in 2021 used it sometimes, frequently, or always, comparing to 19% in 2018.³³

These technological tools can still ease counsel' (as well as arbitrators')³⁴ work at every stage of the proceedings. Depending on when, the innovations may either (i) enhance the parties' ability to make informed choices, especially before the arbitration takes place, (ii) allow the

²⁹ ICDR International Dispute Resolution Procedures, March 2021, art. 24(6). <https://icdr.org/sites/default/files/document_repository/ICDR_Rules_1.pdf?utm_source=icdr-website&utm_medium=rulespage&utm_campaign=rules-intl-update-1mar> accessed 22 September 2021.
³⁰ ibid.

³¹ See e.g. Agata Zwolankiewicz, Anushka Sachan, Big Data, Bigger Disruption: Is Institutional Arbitration Ready? (2020) 26 <https://sakig.pl/wp-content/uploads/2020/12/Nowe-technologie-Arbitration Bulletin 19 20, 23 arbitrazu_grudzien_2020_15_12.pdf> accessed 22 September 2021. See also for example: Kathleen Paisley, 'It's All About the Data: The Impact of the EU General Data Protection Regulation on International Arbitration', (2017) 41 Fordham International Arbitration & Mediation Conference Issue 882 - 918. See also The ICCA-IBA Roadmap to Data Protection in International February Arbitration, Draft version from 2020, 33 45 <https://cdn.arbitration-icca.org/s3fspublic/document/media_document/roadmap_28.02.20.pdf> accessed 22 September 2021.

³² With respect to IT in general, the ICC Arbitration Commission Report on Information Technology in International Arbitration https://iccwbo.org/content/uploads/sites/3/2017/03/icc-information-technology-in-international-arbitration-icc-arbitration-adr-commission.pdf> accessed 22 September 2021, p. 3.

³³ QMUL survey 2021, p. 21; QMUL survey 2018, p. 32.

³⁴ See section 5.

parties to streamline the arbitral process itself, and finally (iii) assist the parties in challenging or defending the award.

4.1. The use of data mining and text analytics prior to arbitration – informed decision-making

Selecting seat of arbitration and applicable rules; drafting arbitration clauses

Selecting the seat of arbitration and applicable rules as well as drafting arbitration clauses is, unfortunately, underestimated. Parties often copy-paste wording from their previous contracts or make uninformed decisions based on word of mouth or limited legal advice. This sometimes leads to ill-drafted arbitration agreements, jeopardized processes, and a threat to the enforceability of the award.³⁵

By selecting the seat, parties opt for the law governing the proceedings, the court supporting and supervising the whole arbitral process as well as determine the scope of (the setting aside) review of the arbitral award,³⁶ and potentially also the law applicable to the arbitration agreement.

The users of arbitration long departed from choosing a seat simply because it is *en vogue*. The recent Queen Mary University of London and White & Case 2021 International Arbitration Survey (hereinafter, "QMUL Survey 2021") showed that stakeholders primarily seek more significant support for arbitration by local courts and judiciary, increased neutrality and impartiality of the local legal system, and better track record in enforcing agreements to arbitrate and arbitral awards.³⁷ This led to significant rises in popularity of Singapore (raise to 54% in 2021 from 39% in 2018 and 19% in 2015) and Hong Kong (increase to 50% in 2021 from 28% in 2018 and 22% in 2015) as preferred seats.³⁸ This shows that nothing is given, and arbitrations do migrate, seeking more attractive *fora*.

³⁵ For more on pathological arbitration clauses see e.g. Gary Born, Matteo Angelini, Carina Alcoberro Llvina, 'Rethinking "Pathological" Arbitration Clauses: Validating Imperfect Arbitration Agreements 'in Sherlin Tung, Fabricio Fortese, Crina Baltag (eds), Finances in International Arbitration: Liber Amicorum Patricia Shaughnessy (Kluwer Law International 2019); Alok Jain, 'Pathological Arbitration Clauses and Indian Courts' (2008) 25 Journal of International Arbitration 433 – 448.

³⁶ For instance, if the seat of arbitration is London, a party may appeal the award on the point of (English) law under Arbitration Act 1996, s 69.

³⁷ Queen Mary University of London, White & Case, '2021 Queen Mary University of London and White & Case International Arbitration Survey: Adapting arbitration to a changing world', (2021) 8 <http://www.arbitration.qmul.ac.uk/media/arbitration/docs/LON0320037-QMUL-International-Arbitration-Survey-

²⁰²¹_19_WEB.pdf > accessed 22 September 2021.

³⁸ QMUL Survey 2021 12; Queen Mary University of London, White & Case, '2018 Queen Mary University of London and White Arbitration'. & Case International Arbitration Survey: The Evolution of International (2018) 9 <http://www.arbitration.gmul.ac.uk/media/arbitration/docs/2018-International-Arbitration-Survey-report.pdf> accessed 22 September 2021; This survey will be further referred to as "QMUL Survey 2018"; Queen Mary University of London, White & Case, 2015 International Arbitration Survey: Improvements and Innovations in International Arbitration', (2015) 12 http://www.arbitration_Survey.pdf> accessed 22 September 2021.

Despite many similarities, different arbitral institutions offer different solutions. One can name, *e.g.*, time limits or expected length of the proceedings, calculation and allocation of costs, emergency arbitration, or scrutiny of arbitral awards (performed, e.g., under Article 34 of the ICC Rules).

Data gathered in the 2021 International Arbitration Survey show a shocking decrease in the popularity of ICC (77% in 2018 to 57% in 2021) and LCIA (51% in 2018 to 39% in 2021). The trend is reversed for Asian institutions, which are on the rise, e.g., SIAC (from 36% in 2018 to 49% in 2021) and HKIAC (from 27% in 2018 to 44% in 2021). Although the general reputation of the institution and the user's previous experience of that institution remain the main factors in selecting the institution, statistical data shows that parties are open to new possibilities.³⁹

Any technological tool that may aid counsel in advising the party in selecting the most appropriate seat and set of rules and the language of the arbitration agreement for its dispute is most welcome. Tools that can crunch extensive data (e.g., decisions in post-arbitral cases), can determine for example, whether a jurisdiction is arbitration-friendly, how the tribunals operate under a particular set of rules, or whether a state court ever questioned a specific language of a clause. It goes without saying, however, that the parties should always be mindful that the global playing field is changing, and their today's choices can trigger different consequences in the future.

However, the critical challenge in this respect is the lack of (comparable) data. Even despite recent initiatives,⁴⁰ arbitration case law is in the majority not in the public domain, especially as far as ICA is concerned. This is due to the confidentiality obligations of the parties and institutions.⁴¹ Even those awards that are publicly available sometimes do not always contain important (meta)data. Fortunately, state court judgments, including those passed in post-arbitral cases, are publicly available in most jurisdictions, and the data contained therein can be analyzed.

Conflict check

Potential conflicts of interest are an important issue in ICA. At the same time, one may (i) not possess all the data necessary to perform a conflict check (*e.g.*, one possesses only the names of the parties without the names of their affiliates, officers, groups of companies, etc.), (ii) need

³⁹ QMUL Survey 2021 10. See also QMUL Survey 2018 13.

⁴⁰ ICC and JusMundi agreed to publish ICC awards, see ICC, 'ICC and Jus Mundi launch partnership to publish ICC arbitral awards' (iccwbo.org, 1 April 2021) https://iccwbo.org/media-wall/news-speeches/icc-and-jus-mundi-launch-partnership-to-publish-icc-arbitral-awards/> accessed 22 September 2021.

⁴¹ Karen Maxwell, 'Computer says no: data analytics in arbitration' (arbitrationblog.practicallaw.com, 9th February 2019) http://arbitrationblog.practicallaw.com/computer-says-no-data-analytics-in-arbitration/> accessed 22 September 2021.

to verify all the necessary (potentially extensive) data obtained, and finally (iii) need to verify (based on the data obtained) whether any legally relevant conflict occurs.

Although the task may be potentially performed manually in the first two scenarios, obtaining and analyzing all the data may be burdensome, given its volume. Different tools are available for the conflict check, either as standalone software or a part of law firm management systems.⁴² This does not mean that the discussed issue is resolved. First, notably, US data from 2018 showed that many law firms, including the majority of small law firms, do not use any conflict check software.⁴³ Practice shows that this conclusion may not be limited to the US market alone. Second, even if being used, the services that allow assessment of conflicts are based on data obtained primarily from publicly available sources.⁴⁴ Due to the limited availability of the data, such assessments cannot be regarded as made with 100% accuracy.

If a party gathered the data, it is sometimes not clear whether a particular factual scenario amounts to conflict or not. In particular, the term "justifiable doubts as to arbitrator's impartiality or independence"⁴⁵ is hardly a clear signpost. Similarly, the IBA Guidelines on Conflicts of Interest in International Arbitration,⁴⁶ which help arbitrators to assess conflicts frequently use vague terms like "significant interest in a party", "regularly advises", "close relationship", "significant commercial relationship", "related issue", "significant fees or other revenues", "regular basis". These terms need to be and often are interpreted by tribunals or courts. Tools for mass-analyzing the data from the awards and judgments would potentially offer parties and arbitrators guidance whether there are justifiable doubts as to arbitrator's impartiality and independence in a specific factual scenario.

Assessing the case

The stakeholders in arbitration and – more widely – all dispute resolution processes often seek to verify their position in the case and chances of success. In other words, they aim to make "a more detailed calculation of the return of investment on the time and cost" relating to initiating the arbitration.⁴⁷

⁴² 'Client Conflict Check' <http://www.clientconflictcheck.com/about.html> accessed 22 September 2021; 'Conflict of Interest' <https://www.legalsoftwaresystems.com/> accessed 22 September 2021; 'RTG Conflicts' <https://www.rtgsoftware.com/conflicts.html> accessed 22 September 2021.

⁴³ Catherine Reach, 'Best Practices for Conflicts Checking Systems' (ncbar.org, 4 June 2019) https://www.ncbar.org/2019/06/04/best-practices-for-conflicts-checking-systems/> accessed 22 September 2021.

⁴⁴ Jus Mundi 'Conflict Checker' https://jusmundi.com/en/conflict-checker> accessed 22 September 2021. See also: 'Arbitrator Intelligence' https://arbitratorintelligence.com/> accessed 22 September 2021; The GAR 'Arbitrator Research Tool' https://globalarbitrationreview.com/arbitrator-research-tool> accessed 22 September 2021; The GAR 'Arbitrator Research Tool' https://globalarbitrationreview.com/arbitrator-research-tool> accessed 22 September 2021. ⁴⁵ See Model Law, Art. 12(1).

⁴⁶ IBA Guidelines on Conflicts of Interest in International Arbitration <<u>https://www.ibanet.org/MediaHandler?id=e2fe5e72-eb14-4bba-b10d-d33dafee8918</u>> accessed 22 September 2021.

⁴⁷ Charlie Morgan, 'Inside Arbitration: Data Analytics in International Arbitration: Balancing Technology with The Human Touch' (herbertsmithfreehills.com, 28 February 2020) https://www.herbertsmithfreehills.com/latest-thinking/inside-arbitration-data-analytics-in-international-arbitration-balancing-technology/> accessed 22 September 2021.

Traditionally, case assessment is performed "manually", i.e., counsel, based on their experience and the analysis of facts and law, assess chances of success in a given case. Such analyses are usually quite inconclusive, (unconsciously) biased, and bear numerous reservations. Their usefulness to make an informed business decision on the party's position whether to pursue the case or not is therefore limited.

The topic of case assessment is on the rise with the growing popularity of third-party funding. Litigation and arbitration funders invest in cases, do not gamble upon them. Therefore, their priority is to evaluate the probability of success and reduce the chance factor to the minimum. Initially, this assessment was also made "manually", i.e., by the funders' internal or external counsel. However, it is not surprising that funders created tools to aid them in this process.⁴⁸ Most of these companies operate in jurisdictions (particularly in the U.S.) where the data, based on which predictions are made, is public, stable, and predictable.⁴⁹

Such services also entered the arbitration market. Some companies provide "quantifying case risks using machine learning and game theory inspired models" for arbitration proceedings.⁵⁰ Other allow to "compare average claim amount by case type, examine party locations by region, review arbitration outcomes by case type and measure average case length across all case types".⁵¹

However, the road to the proliferation of such services is quite bumpy. One of the pioneers of litigation prediction closed recently due to "the conservative nature of the legal sector, including litigation funders, when it came to using predictive techniques; and the tough market for legal tech startup funding during the current pandemic".⁵²

The market in the arbitration sector is even more difficult, primarily due to the lack of data described above. There are further factors that limit the predictability of arbitrators' decisions.

First, during a recent DIS40 webinar, Scherer correctly pointed out that arbitrators who put their signature under an award may not always be convinced with every argument raised in the reasoning.⁵³ However, such cases instead rarely result in the drafting of dissenting

⁴⁸ See e.g., 'MyOpenCourt' <https://myopencourt.org/> accessed 22 September 2021; 'Solomonic' <https://www.solomonic.co.uk/> accessed 22 September 2021; 'Gavelytics' <https://www.gavelytics.com/> accessed 22 September 2021; 'Docket Alarm' <https://www.docketalarm.com/> accessed 22 September 2021; 'Docket Navigator' <https://brochure.docketnavigator.com/> accessed 22 September 2021; 'Lex Machina' <https://lexmachina.com/> accessed 22 September 2021; 'Docket Navigator' <https://legal.thomsonreuters.com/en/products/monitor-suite> accessed 22 September 2021; 'Westlaw Edge' <https://legal.thomsonreuters.com/en/products/westlaw> accessed 22 September 2021.

⁴⁹ Jeffery Commission, Giulia Prevti, 'The Increasing Use of Data Analytics in International Arbitration' (lawjournalnewsletters.com, December 2020) https://www.lawjournalnewsletters.com/2020/12/01/the-increasing-use-of-data-analytics-in-international-arbitration/?slreturn=20210516101013> accessed 22 September 2021.

⁵⁰ 'Arbilex' <Arbilex.co/welcome> accessed 22 September 2021.

⁵¹ 'Dispute Resolution Data' <https://www.disputeresolutiondata.com/ > accessed 22 September 2021.

⁵²Artificiallawyer, 'Litigation Prediction Pioneer, CourtQuant, To Close' (artificiallawyer.com, 7 October 2020)<https://www.artificiallawyer.com/2020/10/07/litigation-prediction-pioneer-courtquant-to-close/> accessed 22 September 2021.53 DIS 40 International Online Conference 2021 "Big Data and Foreseeability of Decision Making in International Arbitration " that
took place on 13th of April 2021

opinions, especially in ICA. Thus "on paper" such arbitrators could be regarded by the AI as supporting all the views presented in the award, but this may not be the case.

Second, agreeing with the legal reasoning of an award in one case may not mean that a given arbitrator will follow the same legal reasoning in a different case. This pertains to instances where arbitrators apply vague definitions (*e.g.*, "foreseeable", "fault", "reasonable"). One must remember that different approaches to these cases are permissible, as long as the award is not contrary to public policy.⁵⁴ The only violation of the basic principles of a given legal system may render the award defective. In all other cases, the arbitrators might have been "right", even if they diverged from the approach adopted in a previous case by a different tribunal where they sat.

The same applies to procedural rules. In a 2012 study, only ca. 10% of arbitrators answered that they always, usually or often exclude evidence that is not admissible under the evidentiary standards they believe would be appropriate outside of arbitration, rather than take the evidence and give it such weight as you deem fit. In turn, ca. 90% answered that they "never" and "sometimes" do that.⁵⁵ It means that the arbitrators generally do not have a firm stance on the admissibility of evidence and opt for weighing particular pieces of evidence on a case-by-case basis. Furthermore, evidence excluded in one arbitration under a specific principle may be admitted by a different panel, even in a related case. This example shows how unpredictable the outcome of an arbitrator's decision-making can be.

Third, arbitrators can simply change their minds on a given legal problem. Especially in a survey from 2015 shows that 75% of arbitrators did not consider future reappointments while arbitrating.⁵⁶

Fourth, even the available data is hardly comparable.⁵⁷ Those awards that are public need to be collected from different sources and are rendered in a different form, in different languages, and under different rules. Even if parties can collect data on some more awards from publicly available state court judgments in post-arbitral proceedings, such decisions may not make a direct quotation to an award but describe their content in the judge's own (possibly incomplete

https://www.disarb.org/fileadmin/user_upload/Veranstaltung/DIS40/DIS40_International_Online_Conference_2021-Invitation-13_Apr_2021.pdf

⁵⁴ Art. V(2)(b) of the New York Convention and Art. 36(1)(b)(ii) Model Law.

⁵⁵ E. Sussman, Arbitrator Decision Making: Unconscious Psychological Influences and What You Can Do About Them, The American Review of International Arbitration, Vol. 24, 2013, p. 491.

⁵⁶ Susan D. Franck, James Freda Kellen Lavin, Tobias A. Lehmann, Anne van Aaken, 'International Arbitration: Demographics, Precision and Justice' in Albert Jan van den Berg (ed) *ICCA Congress Series No. 18, Legitimacy: Myths, Realities, Challenges,* (2015 Kluwer Law International) 117.

⁵⁷ Jeffery Commission, Giulia Prevti, 'The Increasing Use of Data Analytics in International Arbitration' (lawjournalnewsletters.com, December 2020) https://www.lawjournalnewsletters.com/2020/12/01/the-increasing-use-of-data-analytics-in-international-arbitration/?slreturn=20210516101013> accessed 22 September 2021.

or even inaccurate) way. Such data cannot, therefore, be relied upon in the same way as arbitral awards.

Finally, in those rare cases where arbitrators decide *ex aequo et bono*, the comparability of such decisions with other cases is even further limited.

These limitations show that while the tools in question do show some potential, they are far from being widely implemented in ICA, given the specificities of ICA (confidentiality, untenured adjudicators, multiplicity of procedural frameworks, and applicable substantive law). Therefore "technology-driven data analytics will not make the judgment and expertise of experienced lawyers obsolete".⁵⁸

This does not mean that the said technology in question cannot be relied upon by the parties. Although the general principles of ICA (party autonomy, due process) provide little guidance in applying these tools, they also provide for no prohibition. In particular, it is hard to find any due process issues using such instruments only by one party to the dispute. Therefore, even if "the judgment and expertise of experienced lawyers" will always be required, the said lawyers may rely upon advanced technology to elevate the level of their services or simply make their work easier and more time and cost-effective.

4.2. The use of data mining and text analytics during the arbitral process

Selection of arbitrators

Selecting the right arbitrator⁵⁹ to the dispute is labeled as "one of the most consequential choices in the context of arbitration proceedings".⁶⁰ Avoiding choosing a conflicted arbitrator (discussed above, see point 4.1, section Conflict check) is only the first step. Party should appoint an arbitrator who not only is not conflicted but also who has ample time to resolve the dispute and finally whose line of reasoning may help a given party. This choice, despite its importance, is often made based on word of mouth and recommendations from colleagues.⁶¹

Therefore, several tools were developed, assisting with the process of selection of arbitrators.⁶² Their growing popularity is a testament to an opinion that arbitrator's appointment is the field

⁵⁸ Charlie Morgan, 'Inside Arbitration: Data Analytics in International Arbitration: Balancing Technology with The Human Touch' (https://www.herbertsmithfreehills.com/, 28 February 2020) <https://www.herbertsmithfreehills.com/latest-thinking/inside-arbitration-data-analytics-in-international-arbitration-balancing-technology/> accessed 22 September 2021.
⁵⁹ This applies to party-appointed experts or, to a certain degree, counsel.

⁶⁰ Jeffery Commission, Giulia Prevti, 'The Increasing Use of Data Analytics in International Arbitration' (lawjournalnewsletters.com, December 2020) <https://www.lawjournalnewsletters.com/2020/12/01/the-increasing-use-of-data-analytics-in-international-arbitration/?slreturn=20210516101013> accessed 22 September 2021.

⁶¹ QMUL Survey 2018 21.

⁶² Jus Mundi 'Conflict Checker' https://jusmundi.com/en/conflict-checker> accessed 22 September 2021. See also: 'Arbitrator Intelligence' https://arbitratorintelligence.com/> accessed 22 September 2021; The GAR 'Arbitrator Research Tool' https://globalarbitrationreview.com/arbitrator-research-tool> accessed 22 September 2021; The GAR 'Arbitrator Research Tool' https://globalarbitrationreview.com/arbitrator-research-tool> accessed 22 September 2021; The GAR 'Arbitrator Research Tool' https://globalarbitrationreview.com/arbitrator-research-tool> accessed 22 September 2021.

in which the application of AI may be the first to enter the day-to-day work of the users of arbitrators.

An interesting legal question arises in this respect. Does the availability of such tools to assess conflicts and select an appropriate arbitrator change the duties of parties appointing arbitrators, i.e., parties and arbitral institutions, or the ones suggesting a prospective appointment, i.e., counsel?

On the one hand, if there is publicly available data about arbitrators, it needs to be analyzed to assess whether a specific arbitrator is suitable for the case. The same applies to legal tech tools that help in the process.

On the other hand, the mere possibility cannot automatically create duties. For instance, the fact that private investigation agencies exist does not mean that every counsel should hire one to spy on a prospective arbitrator and assess a potential conflict. There are, therefore, limits to the duty to investigate of an entity appointing or suggesting an arbitrator. This will be clarified below. Furthermore, the use of the tools in question is usually not free of charge. So, there is no change in the duties of counsel. Still, new legal tech solutions enlarge their toolbox – they may at best be expected to offer such tools for the parties to international arbitration, but the final decision is always the client's, also because it bears the costs. In making that decision, the client should consider that the costs of repeating arbitration after an arbitrator is removed for lack of impartiality and independence may be higher than the costs of relying on technology to assess the conflict before the appointment. Further, suppose the said technology become more available and cheaper. In that case, it may become a day-to-day routine and obligation of counsel to use it to verify the arbitrator's suitability for a given dispute or perhaps to suggest a given solution to the client.

As to institutions, it is plausible that their evaluation and position on the market may depend on the use of such tools for the appointment of arbitrators. Time will tell if this is the case.

Controlling arbitrator's impartiality and independence

The tools in question that can be used to clear initial conflicts of interest (see above) can also be used to verify the occurrence of the conflict in the course of the proceedings. This might be the case both with arbitrators nominated by a given party (e.g., arbitrators appointed by a party after the initiation of the proceedings are selected in another dispute in the circumstances creating a conflict with the party that nominated them). This might also be the case with arbitrators nominated by the other party, remaining arbitrators, or institutions. The above analysis applies here as well. However, a question arises whether the existence of these tools raises the level of diligence of the arbitrators in informing the parties that new circumstances have arisen, which may give rise to justifiable doubts as to their independence and impartiality and elevate the level of diligence they need to present? Two approaches can be identified here.

First, the emergence of the tools described below can be viewed as changing arbitrators' and perhaps parties' duties also during the proceedings. Therefore, if publicly available data and tools allow obtaining data useful for assessing and disclosing conflicts, the parties should expect the arbitrators to do so. In this approach, the same elevated level of diligence applies to counsel. They, too, need to verify publicly available data and challenge arbitrators if the data show the occurrence of conflict. Due to short deadlines for filing the challenge, utmost care is needed.

Some authorities supported this approach and required parties and arbitrators to investigate conflicts.⁶³ This seems to be a far-reaching approach that might be potentially overly burdensome. This might be the reason why the courts took opposing views recently. In a 2020 decision of the Swiss Federal Tribunal,⁶⁴ the court found that "a party cannot be required to continue its internet searches throughout the arbitration proceedings, nor, a fortiori, to scan the messages published on social networks by the arbitrators during the arbitration proceedings". If this rule is confirmed, the emergence of new techniques for assessing conflicts will not elevate the duty of inquiry obligations as to conflicts of interest. It seems that if the parties' responsibilities do not change, all the more so, arbitrators would not be expected to verify their impartiality and independence using the data mining and text analytics tool.

Improving persuasiveness of the written submissions⁶⁵

Submissions serve to "do things with words,",⁶⁶ i.e., to persuade arbitrators to share a party's factual and legal position. The first step is to write one's submission in proper English (or any other language of the proceedings). The second step is to polish up the writing so it is more understandable. This is particularly important, as according to recent data, 61% of users of the arbitral process would agree to the limited length of written submissions;⁶⁷ legal tech serving to make the submission more concise and persuasive would be welcomed by the stakeholders even more so. Several tools serve such a purpose for plain⁶⁸ and legal English.⁶⁹

 ⁶³ Cf. Catherine A. Rogers, 'The Ethics of International Arbitrators'. in Lawrence W. Newman, Richard D. Hill, *The Leading Arbitrators' Guide to International Arbitration* (Juris Publishing 2008) 17, 19.
 ⁶⁴ Judgment of 22 December 2020 of the Swiss Federal Tribunal, 4A_318/2020.

⁶⁵ See also Wolfgang Alschner, Damien Charlotin, *Data Mining, Text Analytics and Investor-State Arbitration* [•].

⁶⁶ The tile of John Langshaw Austin's book, *How to Do Things with Words The William James Lectures Delivered at Harvard University in 1955* (first published 1962, Oxford: Oxford University Press 1975).
⁶⁷ QMUL Survey 2021, p. 13.

⁶⁸ See e.g., 'Grammarly' https://www.grammarly.com/ accessed 22 September 2021; 'Hemingway Editor' https://www.clichefinder.net/ accessed 22 September 2021; 'Cliche Finder' <a href="http

⁶⁹ See e.g., 'BriefCatch' <https://briefcatch.com/> accessed 22 September 2021; 'Legal Checking' <https://intelligentediting.com/product/legal-checking/> accessed 22 September 2021.

The usefulness of these tools, especially for non-native speakers, is significant. There is no hard data to what extent a "better" submission raises chances of prevailing in proceedings. However, one may agree that "counsel's framing of the dispute and the theme developed to tell the story to evoke a positive response from the arbitrators is known by all to be essential to a persuasive presentation".⁷⁰

Additionally, several valuable databases serve to gather, group, link, and connect authorities.⁷¹ The necessity to use them in international arbitration practice is a truism. No party can draft a convincing legal submission without citing relevant authorities. Modern solutions allow counsel, e.g., to build upon authorities, track precedents and easily implement them into submissions.

The same applies to tools allowing to analyze mass data.⁷² Counsel use numerous solutions to handle classes of documents, group them, evaluate and search relevant data.⁷³

Finally, data mining and text analytics can also be used directly by a party to make an argument. Parties can make an argument and substantiate it using the effect of extraction of metadata from a given document (*e.g.*, to prove fraud) or the effect of mass-analyzing data. This can take the form of evidence, as it falls within the scope of a document, e.g., under the IBA Rules. It can also take the form of an expert report; namely, a party can appoint an expert to prepare such analytics and introduce it in the form of a report.

4.3. Data mining and text analytics at the post-award stage⁷⁴

The use of data mining and text analytics is possible also at post-arbitral stages. In the Yukos Universal Limited (Isle of Man) v. The Russian Federation case, Russian Federation appointed experts, who "examined by digital means, on the basis of the presence of authorship characteristics derived from earlier writings of [tribunal's secretary] and the three arbitrators, whether [tribunal's secretary] wrote certain pieces of text, or whether this text originated from one of the arbitrators. The experts concluded that it is more than 95% certain that [tribunal's secretary] has written at least 60-70% ([expert 1]) or at least 41% ([expert 2]) of Chapters IX,

 ⁷⁰ Edna Sussman, 'Arbitrator Decision Making: Unconscious Psychological Influences and What You Can Do About Them', (2013)
 ²⁴ The American Review of International Arbitration 514.

⁷¹ See e.g., 'Jus Mundi' https://jusmundi.com/en/ accessed 22 September 2021; 'Kluwer Arbitration', https://jusmundi.com/en/ accessed 22 September 2021; 'Kluwer Arbitration', https://jusmundi.com/en/ accessed 22 September 2021; 'Kluwer Arbitration', https://jusmundi.com/en/ accessed 22 September 2021.

⁷² See e.g. Agata. Zwolankiewicz, Anushka Sachan, Big Data, Bigger Disruption: Is Institutional Arbitration Ready? (2020) 26 Arbitration Bulletin 23 https://sakig.pl/wp-content/uploads/2020/12/Nowe-technologie-arbitrazu_grudzien_2020_15_12.pdf accessed 22 September 2021.

⁷³ E.g., see the software listed at Getapp <https://www.getapp.com/legal-law-software/electronic-discovery/> accessed 22 September 2021.

⁷⁴ For further reading, see Blerina Xheraj, *Recognition and enforcement of arbitral awards and technology* [•] and Alexander Bělohlávek, *Setting aside of arbitral awards and technology* [•] See also Wolfgang Alschner, Damien Charlotin, *Data Mining, Text Analytics and Investor-State Arbitration* [•].

X, and XII of the Final Award".⁷⁵ Russia's evidence and argument (although it ultimately failed) led the Hague Court of Appeal to assume that the tribunal's secretary was indeed involved in drafting the award.⁷⁶

The above example shows a potential to use data mining and text analytics techniques to challenge an award, particularly when other tools fail, e.g., to provide proof for corruption or conflict of interest of arbitrators.

There is yet another avenue of application of data mining and text analytics after the arbitral proceedings have finished and the award was declared enforceable against the losing party. The prevailing party may face challenges in successfully recovering assets. When one considers that *"[d]ata [m]ining […] relates to the extraction of knowledge from databases in a meaningful (intelligible) format for analysis for a specific purpose*",⁷⁷ tools analyzing mass data may help such parties to track and chase the assets to secure their interest. One might consider extracting details of an asset (e.g., location of a property, location, and the number of a bank account) from a cluster of files.

4.4. Legal Implications for the use of data mining and text analytics

The use of data mining and text analytics as tools in ICA proceedings poses some legal questions, particularly when it comes to the disclosure of these tools, the tribunal's powers over them, and finally, the costs.

As to the first question, if parties use such techniques, should they disclose beforehand? Indeed, there are questions, for example, "*whether there would need to be rules around the disclosure of cyber-predictions to a tribunal*".⁷⁸ Similar questions were raised as to the disclosure of third-party funding.

For instance, under Article 11(7) of the 2021 ICC Rules, the parties "must" disclose the existence and identity of "*any non-party which has entered into an arrangement for the funding of claims or defenses and under which it has an economic interest in the outcome of the*

⁷⁵ Yukos Universal Limited (Isle of Man) v. The Russian Federation [2005] PCA Case No. 2005-04/AA227 <<u>https://jusmundi.com/en/document/decision/en-yukos-universal-limited-isle-of-man-v-the-russian-federation-judgment-of-the-hague-district-court-wednesday-20th-april-2016#decision>_p. 595, para. 6.6.2.</u>

⁷⁶ ibid., paras 6.6.5 – 6.6.15. For further reading on the case see Damien Charlotin, 'ANALYSIS: a closer look at the reasons why the Hague Court of Appeal dismissed all of Russia's challenges to \$50bn+ Yukos awards' (2020) 19 February 2020 IAReporter, <<u>https://www.iareporter.com/articles/analysis-a-closer-look-at-the-reasons-why-the-hague-court-of-appeal-dismissed-all-of-russias-challenges-to-50bn-yukos-awards/</u>> accessed 31 May 2021.

⁷⁷ ICC Commission on Arbitration and ADR Task Force on the Production of Electronic Documents in International Arbitration, Report Techniques for Managing Electronic Document Production When it is Permitted or Required in International Arbitration, July 2016 <https://iccwbo.org/content/uploads/sites/3/2016/10/ICC-Arbitration-Commission-Report-on-Managing-E-Document-Production-2012.pdf> accessed 22 September 2021, p. 20.

⁷⁸ Karen Maxwell, 'Computer says no: data analytics in arbitration' (arbitrationblog.practicallaw.com, 9th February 2019) http://arbitrationblog.practicallaw.com/computer-says-no-data-analytics-in-arbitration/> accessed 22 September 2021.

arbitration". However, such a rule clarifies any potential conflict of interest between counsel, arbitrators, and third-party funders.⁷⁹ No such arguments are valid for the use of data analytics (save for situations in which any participant in the arbitral process, particularly an arbitrator, has an interest in data analytics company and may be biased towards parties using its product).

Second, should the arbitrator prohibit using such techniques considering inequality (e.g., if the adversary is not sophisticated enough or has no funds to produce similar evidence but to the opposite)? The fundamental question is, what would be the legal basis for such a prohibition. A similar debate recently arose on virtual hearings, where one of the primary objections was the possible technological inequality of the parties in this respect.⁸⁰

Indeed, the use of sophisticated legal tech by one of the parties may create a disequilibrium. But the same applies to the quality of the counsel, expert, etc. A party should not be, in principle, prohibited from taking best efforts to build its case, including the use of data mining and text analytics. Hence, as correctly argued in the ICC Commission Report: Information Technology in International Arbitration, if the Parties disagree on the use of IT in arbitration, "[*t*]he tribunal is under no obligation to adopt a particular approach, whether or not proposed by the parties, and may have its own views on how IT should or should not be used".⁸¹

At the same time, this Report correctly noted that "*no party should be allowed to insist on a particular IT solution to make the proceedings more difficult or expensive for another party. Thus, the tribunal might deny a request for directions to use a specific form of IT if it finds that the requesting party's preference for that solution is motivated by a desire to cause the other party to incur unreasonable costs or where the tribunal concludes that a less expensive solution would work just as well – both for the parties and the tribunal. Conversely, the tribunal also would condemn a party's attempt to complicate or obstruct the proceedings by unjustifiably resisting IT use".⁸² This approach would equally apply to data mining and text analytics.*

Third, it is unclear what is the evidentiary power of data mining/text analytics software. One may consider that a party submits the effect of legal analysis and argues that in similar cases, all (or vast majority) of courts and tribunals found that given party conduct meets legal requirements to trigger its responsibility. Would that exempt the tribunal from analyzing

⁷⁹ Jonathan Barnett, Lucas Macedo, Jacob Henze, 'Third-Party Funding Finds its Place in the New ICC Rules' (arbitrationblog.kluwerarbitration.com, 5 January 2021) http://arbitrationblog.kluwerarbitration.com/2021/01/05/third-party-funding-finds-its-place-in-the-new-icc-rules/ accessed 22 September 2021.

⁸⁰ For an outline of the inequality of arms problem see also: Haitham Haloush, Bashar H. Malkawi, Basem Mohamed Melhem, 'Equality of Arms in the Digital Age' (2008) 5 MqJBL 73 – 85.

⁸¹ ICC Arbitration Commission Report on Information Technology in International Arbitration https://iccwbo.org/content/uploads/sites/3/2017/03/icc-information-technology-in-international-arbitration-icc-arbitration-adr-commission.pdf> accessed 22 September 2021, p. 4

whether the case law relied upon indeed is similar as to facts and law? The result of the use of the software cannot be a standalone basis for any party to prevail. The same goes with, e.g., software's conclusion that "evidence clearly shows the contacts between party A and B in the period of C". Both the arbitrators and the parties would still evaluate what this means in the context of the case's legal framework. The given examples show that it would be more persuasive if such a party demonstrated how the software it relied upon reached a given conclusion. This might require the software to, at least partially, reveal its algorithms, which may be contrary to the software's creator interests to protect its business secrets. Practice will show whether the data/mining/text analytics software would be persuasive enough for the parties and arbitrators to substitute traditional analysis of facts and law.

Four, as mentioned above, relying on data mining/text analytics software entails (sometimes significant) costs.⁸³ Can parties claim reimbursement of such expenses, and – in turn – should the other party reimburse them? Whether incurring such costs was reasonable and necessary for the party to present its case would need to be analyzed on a case-by-case basis by the tribunals. "*Tribunals might also forbid the use of certain IT if it would be overly cumbersome or unreasonably increase time and costs*".⁸⁴ Finally, they should apply the proportionality test to assess whether certain costs should be recoverable. All in all, the use of technology is largely uncharted territory, and its impact on arbitration at large is yet to be seen.

5. Enhancing the tribunal's procedural toolbox

As explained in the previous section, data mining and text analytics has the potential to make (and is already making) the life of arbitration counsel significantly easier, but also to impact the costs and time of the arbitral proceedings by streamlining decision-making, expediting the arbitral process and facilitating presenting one's position during and after the arbitration. At the same time, one should not forget that the tribunal manages the process and may equally become a beneficiary of technological innovations. This section will provide some further reflections regarding the use of these innovations by the tribunal itself. In particular, the analysis below will focus on the tribunal's power to employ data mining and text analytics both (i) at the parties' request and (ii) *ex officio*. Finally, one should also consider (iii) the use of text analytics to (self)scrutinize the award and ensure its enforceability.

5.1. The use of data mining software by the parties

⁸³ Arguably, "[a] general assumption that IT always will lead to greater efficiency and less expense and thus ultimately decrease the cost of the proceedings is not justified", ibid p. 6.

As argued above, the current legal framework provides no guidelines regarding data mining or text analytics. Instead – when it comes to document production – it offers open-ended norms that encapsulate the tribunal's broad discretion on evidentiary issues.⁸⁵ In turn, it means – at least in theory – that the tribunal is provided with wide discretion in the assessment of the evidence. Consequently, in the context of the discussed techniques, nothing prevents the tribunal from using them, provided that arbitrators are mindful that arbitration is a process where the parties are expected to make their case. Thus, the arbitrator's active involvement in fact-finding may seriously impede parties' equality to present their case (which may also affect the fate of the award). The conclusion might differ if the parties obliged the arbitrators to play an active role in fact-finding (directly or for example by reference to Prague Rules).⁸⁶

In any event, data mining and text analytics software are nothing more than tools that may help (also) the tribunal digest volumes of evidence submitted by the parties. This would suggest the desirability of including these innovations in the tribunal's toolbox to evaluate the evidence presented. No issue arises if the parties agree on the use of the specific tool (e.g., e-discovery software).

Also, at the one parties' request and following consultation with (all) the parties, using a specific tool may be appropriate to analyze the documents produced and well within the tribunal's discretion. Indeed, "*because party autonomy is paramount and parties can have very differing views on evidentiary matters, it is desirable to seek the input of the parties and wherever possible have agreement between them to obviate the need for a discretionary determination*".⁸⁷ Consequently, although the discussed tools are new, the usual due process considerations apply (thus equal treatment of the parties, no surprise decision by the tribunal, etc.).

5.2. The use of data mining software at the tribunal's initiative

Perhaps the more controversial setting would be an *ex officio* decision by the tribunal to use data mining or text analytics techniques. There, one can imagine three hypotheticals: (i) a tech-savvy tribunal recommends the use of specific technological tools to, e.g., facilitate the production of evidence to boost efficiency, (ii) a tribunal takes the initiative to use data mining (independently or through the expertise of a tribunal's appointed expert) to evaluate submitted evidence, (iii) the tribunal takes the initiative to obtain factual evidence (e.g., through the use of data mining software).

⁸⁵ See Model Law, Art. 19(2); French Code of Civil Procedure Art. 1467 or English Arbitration Act, Section 34. Also 2010 UNCITRAL Rules, Art. 27(3) and (4); 2021 ICC Rules, Art. 25 and 2020 LCIA Rules, Art. 22.1(iii)-(vi).
⁸⁶ For further reading see section 3 above.

⁸⁷ Jeffrey M. Waincymer, *Procedure and Evidence in International Arbitration* (Kluwer Law International 2012) 752.

When it comes to the first hypothetical, nothing should prevent the tribunal from recommending technological advancements to expedite the arbitral process. Promoting efficiency may be considered at the core of the tribunal's dispute management function.⁸⁸ The tribunal should propose to the parties the techniques to better pin-point evidence produced at the very outset of the proceedings (thus before any party has brought forward its evidence) so that it can already be included in the first Procedural Order or Terms of Reference.⁸⁹ The tribunal may endorse the use of software that would allow processing more evidence produced electronically or to better manage the document production at the later stage. At the same time, the tribunal may decide to admit less evidence, limiting it only to the extent that is more material to the dispute.

Arguably, when suggested (or even ordered) at the beginning of arbitration, it is unlikely that it would successfully trigger allegations of unequal treatment of the parties if it indeed promotes efficiency and the costs of relying on the software in question do not prevent the party from making its case. If the tribunal requires a particular IT solution, its costs should be recoverable from the losing party.⁹⁰ As mentioned above, however, the efficiency of the proceedings alone cannot impede a party from making its case. Therefore the tribunal's directives that are unreasonable or too burdensome for a party may be susceptible to challenges of equal treatment.

The second hypothetical goes one step further. In this case, the tribunal does not take the initiative to obtain factual evidence *per se.* Still, it is not entirely satisfied with the presentation/the use of evidence(s) by a party (or parties). At the same time, based on its expertise, it recognizes, for example, that the use of specific (type of) software may facilitate its understanding and assessment of evidence and eventually the core of the legal dispute between the parties. Landolt suggested (although not in the context of the use of legal innovations) that whilst "[a]rbitrators should satisfy themselves that they have fully understood the parties' arguments and the implications of the legal authorities submitted, [...] [they] should be careful to aim exclusively at arriving at a complete understanding of the parties' submissions, and not to causing new factual and legal evidence to be introduced because of

⁸⁸ See 2020 IBA Rules, Art.2(1) ("*The Arbitral Tribunal shall consult the Parties at the earliest appropriate time in the proceedings and invite them to consult each other with a view to agreeing on an efficient, economical and fair process for the taking of evidence*"). See also *i.a.* the ICC Arbitration Commission Report on Techniques for Controlling Time and Costs in Arbitration <at: https://iccwbo.org/publication/icc-arbitration-commission-report-on-techniques-for-controlling-time-and-costs-in-arbitration/>

accessed 22 September 2021 and the ICC Arbitration Commission Report on Managing E-Document Production https://iccwbo.org/publication/icc-arbitration-commission-report-on-managing-e-document-production/ accessed 22 September 2021.

⁸⁹ In order to prevent promoting specific brand, the tribunal may consider explain the characteristics the software should have. In this context, arbitral institutions may also have a role to play by preparing "of the shelf" solutions or at least a list of trusted external service providers.

⁹⁰ ICC Arbitration Commission Report on Information Technology in International Arbitration https://iccwbo.org/content/uploads/sites/3/2017/03/icc-information-technology-in-international-arbitration-icc-arbitration-adr-commission.pdf> accessed 22 September 2021, p. 5.

any dissatisfaction that the arbitrators may feel with the parties' submissions as properly understood".⁹¹

Here again, provided that the use of technology can significantly aid the tribunal, the best approach would be to bring such a proposal to the parties for their consideration and inquire whether they agree to make use of a given software to analyze the data produced. In this case, ideally, the tribunal explains the way it wishes to use software and/or search algorithm it wishes to employ (or, in the alternative, make use of the tribunal's appointed expert). When parties have a chance to comment on such an initiative,⁹² the possibility to successfully challenge this tribunal's decision at the post-award stage would be reduced.

The tribunal should be cautious, however, with unsolicited fact-finding activism, bearing in mind the paramount importance of party autonomy,⁹³ the costs of such measures,⁹⁴ and the fact that "the kinds of measures a tribunal might employ to promote efficiency can invite disappointed parties to consider challenges based on interference with their ability to fully present the case".⁹⁵ Indeed, "there is much in general to recommend arbitrator passivity as regards the obtaining of factual and legal evidence".⁹⁶

There is a valid reason why the tribunal should often refrain from exercising its inquisitorial discretion, namely because "*parties are generally in a better position to ascertain [the facts], as they were […] involved*"⁹⁷ and the tribunal's ultimate goal is to resolve the dispute between the parties. However, the third hypothetical reflects upon the situation where the tribunal independently takes steps to obtain factual evidence. Although recent empirical studies have shown that the tribunals rarely engage in independent factual research,⁹⁸ how real is this scenario will generally depend on the arbitrator's (and the post-award stage court's) perception of the arbitrator's role.⁹⁹

To this end, very recently, the Frankfurt Higher Regional Court declared an ICC award enforceable. The tribunal used its own internet research in reaching its conclusions on damages. As reported: "the tribunal had consulted the website of the German national health insurance after the close of proceedings, and had relied on its content to justify adopting the drug pricing method advocated by AOC [i.e., an award creditor] in its calculation of

⁹¹ Phillip Landolt, 'Arbitrators' Initiatives to Obtain Factual and Legal Evidence' (2012) 28 Arbitration International 173-223, 222. ⁹² ibid. 173-223, 223 ("[...] arbitrators will generally be well advised to put their suggestions as to initiatives on factual and legal evidence to the parties, rather than prosecuting such initiatives themselves").

 ⁹³ ibid. 173-223, 222 ("Any arbitrators' initiatives will encroach upon party autonomy, a primordial value in international arbitration").
 ⁹⁴ Who pays for the costs of the use of data mining service/software.

⁹⁵ Jeffrey M. Waincymer, Procedure and Evidence in International Arbitration (Kluwer Law International 2012) 752-753.

⁹⁶ Phillip Landolt, 'Arbitrators' Initiatives to Obtain Factual and Legal Evidence' (2012) 28 Arbitration International 173-223, 222.

⁹⁷ Teresa Isele, 'The principle iura novit curia in international commercial arbitration', Int. A.L.R. 2010, 13(1), 14-26, 24.

⁹⁸ See e.g. Stacie I. Strong, Legal Reasoning Across Commercial Disputes (OUP 2020) 99-115.

⁹⁹ Without going further into details this relates to the classical "civil law" – "common law" divide and the inquisitorial vs. adversarial character of the dispute resolution. See *i.a.* Gary Born, *International Commercial Arbitration* (Kluwer Law International 2021) 2369-2372.

damages".¹⁰⁰ It was noted that the Frankfurt Higher Regional Court "held that the tribunal had been entitled to carry out whatever online research it deemed appropriate. This followed from Article 25(1) of the ICC Rules (unchanged in the 2021 edition), which requires the tribunal to "establish the facts of the case by all appropriate means". It was also consistent with the mandatory rules of German civil procedure. Crucially, the tribunal was permitted to rely on its findings provided this did not result in a "surprise decision".¹⁰¹ In the case at hand, the court did not consider the tribunal's decision a surprise to the parties.

Still, the tribunal should consult the parties before engaging in independent factual research. If no party proves any of the disputed facts, one of them will still prevail (typically respondent). Therefore, by helping the parties confirm the disputed facts, the tribunal is rarely genuinely neutral.

For example, the English Commercial Court in Fleetwood Wanderers Limited (t/a Fleetwood Town Football Club) v AFC Fylde Limited concluded that the arbitrator failed to comply with its general duties by not engaging the parties with extrinsic research it carried out and thus by not allowing them to make representations.¹⁰² The court remitted the case to the tribunal for reconsideration.¹⁰³

The above examples show that the award may still survive when the tribunal conducts its own (factual) internet research. At the same time, the better view is to ensure that the parties can comment on this initiative. Currently, the internet is the most common tool that allows the tribunal to gather information independently. Arguably, when data mining software is adopted in the proceedings (following the parties' agreement), the tribunal acquainted with its functioning may have a chance to make use of the software independently, provided that it elucidates the intended application of the tool to the parties.

As explained above, acting ex officio is always linked with a perceived role of the arbitral tribunal. Suppose the tribunal considers that its role goes beyond a mere resolution of the dispute between the parties. In such a case, it might be tempted to undertake a more active role in the process of obtaining evidence.¹⁰⁴

One of the examples when the tribunal might indeed consider making extra use of its procedural discretion is the need to comply with applicable mandatory norms. In this context,

¹⁰⁰ Laurence Doering, Eileen Löbig, 'Can arbitrators rely on their own internet research in an award? The risk of annulment is different for arbitration seated in Germany, England and France' (*Practical Law Arbitration Blog*, 20 May 2021 http://arbitration.blog, practicallaw.com/can-arbitrators-rely-on-their-own-internet-research-in-an-award-the-risk-of-annulment-isdifferent-for-arbitrations-seated-in-germany-england-and-france> accessed 22 September 2021. ¹⁰¹ ibid.

¹⁰² Fleetwood Wanderers Limited (t/a Fleetwood Town Football Club) v AFC Fylde Limited [2018] EWHC 3318 (Comm) at [32]-[42]. ¹⁰³ ibid. at [47].

¹⁰⁴ Phillip Landolt, 'Arbitrators' Initiatives to Obtain Factual and Legal Evidence' (2012) 28 Arbitration International 173-223, 203.

one may consider whether the tribunal should not be allowed to potentially use, e.g., data mining software if it helps to locate evidence of bribery, fraud, or money laundering. It is particularly so because "[t]oday, a majority of commentators affirms that tribunals have a duty to investigate suspicions of criminal conduct ex officio not only in cases in which one of the parties alleges it but also sua sponte where none of the parties raises any allegations".¹⁰⁵

Indeed, arbitration should not be considered as a vehicle facilitating the illegal business activity. It is also uncontroversial that "[f]oreign public bribery, private bribery, fraud, and money laundering are against transnational public policy".¹⁰⁶ Betz confirms that "[i]f there is prima facie evidence for criminal conduct, arbitrators should raise the issue with the parties and investigate in all cases. [...] The arbitrator's function does have a public aspect in the sense that an award has the same force as a state court decision".¹⁰⁷ This was also recently confirmed by the Singapore International Commercial Court that reasoned that "[...] as with national courts. arbitral tribunals have a pro-active role and cannot simply ignore evidence of corruption".¹⁰⁸ Against this background, appropriate software may assist the tribunal in analyzing volumes of data where proves of illegal activity are buried. Such a tribunal's initiative should even more so survive the potential challenge at the post-award stage.

5.3. Text analytics as a (self)scrutiny tool

The above reflections primarily focused on the use of data mining, be it as it may on parties' requests or the tribunal's own motion. At the outset of this section, however, it has been explained that data mining and text analytics may further enhance the efficiency and quality of the tribunal's decision-making. The use of text analytics tools may be considered a (self)scrutiny instrument for the tribunal before it renders the award.¹⁰⁹ It will essentially have a similar function as analytics to improve advocacy of the parties' briefs (and in case of the award - persuasiveness of it).¹¹⁰ Suppose such a tool is available for the tribunal to consult (in the sense that the tribunal remains free to disregard the software recommendations). It may increase not only the quality of the arbitral product (i.e., the award) but also legal certainty.

In the alternative, the arbitral institution may consider using (or developing its own) "award analytics" tools that would focus on the clarity of the award, its completeness as well as enforceability. This may then be an "add-on" to already offered scrutiny services and

¹⁰⁵ ibid. 287.

¹⁰⁶ ibid. 264.

¹⁰⁷ ibid. 289. 108

¹⁰⁹ The outstanding question might be who should pay for the use of text analytics software, if it is used to prepare a "better" award. It will likely depend on the circumstances of the case unless developed by the arbitral institutions as one of the "extra" options for arbitrating under said set of rules. ¹¹⁰ See section 4, also Wolfgang Alschner, Damien Charlotin, *Data Mining, Text Analytics and Investor-State Arbitration* [•].

a standalone element of the functioning of institutional arbitration.¹¹¹ One may even consider whether it could be possible to feed the program (for scrutiny) with the information that would otherwise be confidential (e.g., confidential arbitral awards of said institution). If developed, such a tool might be a distinctive feature in an ever-crowded market of arbitral institutions.

All in all, the analysis above has shown that arbitral tribunals may equally as the parties and their counsel benefit from the use of data mining and text analytics in international commercial arbitration. Perhaps following the virtual hearings (r)evolution, the time has come for another technological advancement to become part of everyday arbitration practice.

6. Concluding Remarks

As argued above, the legal framework of data mining and text analytics in ICA is limited. The law neither regulates nor prohibits to use of these techniques. Hence, there is a possibility for applying advanced search mechanisms as a tool¹¹² in ICA. The use of the discussed software is for the benefit of everyone active in international arbitration, including parties, counsel, and arbitrators alike. Both data mining and text analytics may effectively streamline the arbitral process and improve the quality of the legal submissions and arbitral awards. As long as the standard due process check and balances are in place, there should not be many controversies arising from technological advancements.

Are there uses of these technologies that should be legally restricted or banned altogether? What are the consequences of violating these prohibitions? Is there any way to rationally prohibit such uses at all? Time will tell what the answers to these questions will be. However, these questions cannot be answered *a priori* without analyzing in which aspects of arbitration these tools can be used and, most importantly, how they can be used. The analysis above has attempted to map these potential territories, waiting to be explored even further.

¹¹¹ One might wonder would this be a service offered to the parties or perhaps also to the arbitrators in a sense that arbitrators may wish request "e-scrutiny" on their own costs and account. What follows is the question should such a use be disclosed to the parties and whether the parties would have a say in allowing or prohibiting the tribunal from the use of "award scrutiny" tool. ¹¹² Gauthier Vannieuwenhuyse, 'Arbitration and New Technologies: Mutual Benefits' (2018) 35 Journal of International Arbitration 120 – 123.